

Financial Assumptions for Retirement Project Panama

	sqm	\$/sqm/land	\$/sqm/SFH	Unit SFH	SFH	Land only
Sale Price	80,000	\$36.25	\$ 148.75	\$297,500.00	\$ 11,900,000.00	\$2,900,000.00
Gross Profit				\$80,000.00	\$ 3,200,000.00	\$800,000.00
Financing on 60%			10.50%		\$ 548,100.00	
Marketing			10.00%		\$ 320,000.00	\$80,000.00
Sales Comm.			5.00%		\$ 160,000.00	\$40,000.00
Net Profit			24.96%		\$ 2,171,900.00	\$760,000.00
No. of shares			5		\$ 580,000.00	\$420,000.00
Profit per share					\$ 434,380.00	\$152,000.00
Return p. a.					\$ 86,876.00	\$50,666.67
RoI p. a. %					14.98%	12.06%

Based on 5 years

Based on 3 years

Customer Payment terms

Lot price	2,000	\$36.25				\$72,500.00
Payment terms	Down		20.00%			\$14,500.00
	3rd month		50.00%			\$36,250.00
	6th month		20.00%			\$14,500.00
	12th month		10.00%			\$7,250.00